

Message Text

UNCLASSIFIED

PAGE 01 DUSSEL 00766 041317 Z

46

ACTION COME-00

INFO OCT-01 EUR-06 ADP-00 EB-05 RSR-01 RSC-01 /014 W

----- 125118

P 031530 Z JUL 73

FM AMCONSUL DUSSELDORF

TO SECSTATE WASHDC PRIORITY 1960

UNCLAS DUSSELDORF 0766

FOLLOWING SENT ACTION USDOC WASHDC INFO BONN FRANKFURT APRIL 10
REPEATED FOR YOUR INFO:

QUOTE:

USDOC

E. O. 11652: N/ A

TAGS BEXP, GW

SUBJECT: MAJOR TRADING OPPORTUNITY: VISIT TO US OF EISEN UND
METALL AG OFFICIAL

FOR BIC/ EXPORT INFORMATION DIVISION AND BIC/ OIM

1. MR. HORST MANNSCHOTT, MEMBER OF THE EXECUTIVE BOARD OF EISEN
UND METALL AG, PLANS TO VISIT THE U. S. IN MAY OR JUN TO ARRANGE
FOR THE PURCHASE OF 60,000 TO 100,000 TONS OF HOT AND COLD
ROLLED FLAT STEEL ANNUALLY ON A REGULAR AND CONTINUING BASIS,
EISEN UND METALL AG WOULD ALATER CONSIDER AN EXTENSION OF
CONTRACTURAL ARRANGEMENTS TO TO OTHER PRODUCTS AND/ OR OTHER
FORMS
OF COOPERATION.

2. MR. MANNSCHOTT HAS ALREADY BEEN IN CONTACT WITH REPUBLIC
STEEL CORP., WHEELING PITTSBURGH, BETHLEMEN, JONES AND LAUGHLIN,
INLAND, YOUNGSTOWN SHEET AND TUBE CO., U. S. STEEL, AND ARMO
STEEL CORP., BUT THE REPLIES WERE GENERALLY NEGATIVE PRIMARILY
DUE TO LACK OF CAPACITY AT THE PRESENT TIME. MR. MANSCHOTT FEARS
THAT HE MAY HAVE BEE ILL ADVISED TO CONTACT THE GIANT OR EVEN
MEDIUM SIZED STEEL FIRMS OR THAT HE MAY NOT HAVE BEEN SUFFICIENTLY
CLEAR THAT HE WISHED TO IMPORT STEEL ON A CONTINUING RATHER THA
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 DUSSEL 00766 041317 Z

ONE- TIME BASIS.

3. EISEN UND METALL AG (WTDR, AUGUST 1971) IS A MAJOR GERMAN TRADING FIRM WITH EMPHASIS ON BUYING AND SELLING STEEL MILL PRODUCTS, METAL SCRAP AND NONFERROUS METALS. ANNUAL SALES AMOUNT TO OVER DM 800 MILLION.

4. ACTION REQUESTED: PLEASE ADVISE US WHETHER COMMERCE AND FIELD OFFICES CAN IDENTIFY FIRMS FOR MANSCHOTT TO VISIT (AND, IF POSSIBLE, ARRANGE APPOINTMENTS). SINCE FULL ITINERARY CLEARLY CANNOT BE ARRANGED AT THS TIME, PLEASE ADVISE US WHERE MANNSCHOTT SHOULD INITIALLY CONTACT COMMERCE OR A FIELD OFFICE, INCLUDING, IF POSSIBLE, NAME(S) OF CONTACT(S) HENNEMEYER UNQTE HUFFMAN

UNCLASSIFIED

NNNNMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973DUSSEL00766
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: DUSSELDORF
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730764/aaaajvuj.tel
Line Count: 82
Locator: TEXT ON-LINE
Office: ACTION COM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 10 SEP 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10-Sep-2001 by elbezefj>; APPROVED <24-Jan-2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> srp 980306
Subject: MAJOR TRADING OPPORTUNITY: VISIT TO US OF EISEN UND METALL AG OFFICIAL
TAGS: BEXP, GW
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005